



Sales Training & Support

Create a combination that works for you

Duration

Bespoke

Introduction

We have a mix and match approach to sales support and training so that you get a bespoke package that is designed around the needs of the business, the team and the managers.

Lainy and Tash work together to find out what support and/or training/coaching that will best suit your sales needs.



Lainy specialises in advanced communication skills and looks at how we can use knowledge about the way people perceive the world and how we receive language to enhance selling techniques. How to read your buyer and respond effectively.



Tash is our sales guru! She has been specialising in B2B sales for almost a decade. With experience in everything from pharmacy to logistics to volunteering and retail she has a real passion for sales and helping every business thrive in their space. Tash believes there is a positive way to build and succeed in sales and is an enthusiastic trainer who is always excited to share tips and tricks that might make a big difference to your business.

Full Commercial Audit

Want to make sure everything you have put in place is running smoothly? Not sure if your team structure or tools are working the best for you? We can review every aspect and give feedback to save you money and time.

Sales Training

Whether your team is new to sales, experienced but in need of a refresh or require more advanced training, with the option of adding individual coaching, we offer bespoke training sessions that fit everyone's experience levels. This includes if you are a start-up beginning from scratch or a founder who wants to learn to pitch and promote their new business.

Outreach and Conversion

Expert advice on improving outreach techniques and converting your increased leads into deals. Money and time saving advice that will create happier and more successful teams.

Advice and Consulting

Need someone to be a helping hand or to bounce ideas off? Sometimes all you need is a fresh set of eyes, especially when launching a business or re-assessing your current processes.

